

**Small Business Subcontracting Plan Goals Worksheet (reference RFP Section L.11(a)(C)(a))**

**Base Contract**

	<i>Column A</i>	<i>Column B</i>	<i>Column C</i>
<b>Business Category</b>	<b>Goal as Percent of Contract Value (\$100M)</b>	<b>Dollar Value to be subcontracted per Category</b>	<b>Goal as Percent of Subcontracting Value (\$50M)</b>
Small Business Concerns		\$	%
Other than Small Business Concerns	n/a	\$	%
Total Dollars to be Subcontracted	n/a	\$	%
<i>The following small business subcategories do not necessarily add up to the percentage and dollar amount in the "Small Business Concerns" category above, since some small businesses do not fall into any of the subcategories below, while others will fall into more than one subcategory below.</i>			
<b>Subcategories of Small Business Concerns</b>			
Women Owned Small Business (WOSB)Concerns	%	\$	%
Small Disadvantaged Business (SDB) Concerns	%	\$	%
Veteran Owned Small Business (VOSB) Concerns	%	\$	%
Service-Disabled Veteran-Owned Small Business (SDVOSB) Concerns	%	\$	%
HUBZone (HBZ) Small Business Concerns	%	\$	%
Historically-Black Colleges and Universities (HBCU)/ Minority Serving Institutions (MSI)	%	\$	%

**Option Period One**

	<i>Column A</i>	<i>Column B</i>	<i>Column C</i>
<b>Business Category</b>	<b>Goal as Percent of Contract Value (\$100M)</b>	<b>Dollar Value to be subcontracted per Category</b>	<b>Goal as Percent of Subcontracting Value (\$50M)</b>
Small Business Concerns		\$	%
Other than Small Business Concerns	n/a	\$	%
Total Dollars to be Subcontracted	n/a	\$	%
<i>The following small business subcategories do not necessarily add up to the percentage and dollar amount in the "Small Business Concerns" category above, since some small businesses do not fall into any of the subcategories below, while others will fall into more than one subcategory below.</i>			
<b>Subcategories of Small Business Concerns</b>			
Women Owned Small Business (WOSB)Concerns	%	\$	%
Small Disadvantaged Business (SDB) Concerns	%	\$	%
Veteran Owned Small Business (VOSB) Concerns	%	\$	%

Service-Disabled Veteran-Owned Small Business (SDVOSB) Concerns	%	\$	%
HUBZone (HBZ) Small Business Concerns	%	\$	%
Historically-Black Colleges and Universities (HBCU)/ Minority Serving Institutions (MSI)	%	\$	%

### Option Period Two

<b>Business Category</b>	<b>Column A Goal as Percent of Contract Value (\$100M)</b>	<b>Column B Dollar Value to be subcontracted per Category</b>	<b>Column C Goal as Percent of Subcontracting Value (\$50M)</b>
Small Business Concerns		\$	%
Other than Small Business Concerns	n/a	\$	%
Total Dollars to be Subcontracted	n/a	\$	%
<i>The following small business subcategories do not necessarily add up to the percentage and dollar amount in the "Small Business Concerns" category above, since some small businesses do not fall into any of the subcategories below, while others will fall into more than one subcategory below.</i>			
<b>Subcategories of Small Business Concerns</b>			
Women Owned Small Business (WOSB)Concerns	%	\$	%
Small Disadvantaged Business (SDB) Concerns	%	\$	%
Veteran Owned Small Business (VOSB) Concerns	%	\$	%
Service-Disabled Veteran-Owned Small Business (SDVOSB) Concerns	%	\$	%
HUBZone (HBZ) Small Business Concerns	%	\$	%
Historically-Black Colleges and Universities (HBCU)/ Minority Serving Institutions (MSI)	%	\$	%

It is recommended that Offerors first complete Column B by entering the dollar amount the Offeror proposes to subcontract to each business category and subcategory.

To complete Column A, divide the dollar amount in Column B by the **total offered price of the proposal** (i.e., the total contract value). In the example in Section L.11(a)(C)(a), Column A for VOSB Concerns = \$2,500,000 divided by \$100,000,000, or 2.5 percent.

To complete column C, divide the corresponding amount in Column B by the amount in the "Total Dollars to be Subcontracted" cell in Column B. In the example in Section L.11(a)(C)(a), Column C for WOSB Concerns = \$9,000,000 divided by \$50,000,000, or 18 percent.

Note: the "Total Dollars to be Subcontracted" amount in Column C will always be that category divided by itself (100 percent if any dollars are subcontracted).